

# ASTRA GRAPHIA TBK

## Company Profile

PT Astra Graphia Tbk (“Astragraphia”) was incorporated on 31 October 1975 as an exclusive distributor of Fuji Xerox Co. Ltd., after being splitted from the Xerox Division of PT Astra International Ltd, engaged in selling of office equipments. In 1989 Astragraphia became a public listed company at the Indonesia Stock Exchange (formerly the Jakarta and Surabaya Stock Exchanges) with the share symbol ASGR. Per 31 Desember 2009, 76,87% of Astragraphia’s shares are owned by PT Astra International Tbk, and the remaining shares are owned by public.

In line with rapid technology changes particularly in Information and Communication Technology, as well as to meet the market and Customers’ demand, Astragraphia grows to be an Information and Commucation Technology (ICT) based business solution provider. To strengthen its existence, Astragraphia determines its vision as “To be the Best ICT Based Business Solutions provider in Indonesia”.

Astragraphia has two business portfolios which are compatible each other towards enhancing in business processes, Document Solution and ICT Solution.

The Document Solution portfolio is managed by Astragraphia Document Solution (AGDS), with main business is main partner of Fuji Xerox Co, Ltd. The range of products and services provided has created a transformation from the company being merely a hardware-based services provider to a solution-based services provider. This is within the document and ICT solutions covering all document aspects, starting from document input (creating, scanning, merging, editing, capturing) and document management (sharing, indexing, storing, archieving, distributing) to document output (printing, faxing, scanning, copying, emailing, web viewing).

The ICT Solution portfolio is managed by PT Astra Graphia Information Technology, a subsidiary of Astragraphia.

Astragraphia is domiciled in Central Jakarta, its head office is located at Jalan Kramat Raya No. 43, Jakarta with 77 service points located in 22 branches spreading out of Indonesia.

## January 2010

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Company Report : January 2010

Main Board

Industry Sector : Trade, Services & Investment (9)

Industry Sub Sector : Computer And Services (97)

As of 29 January 2010

Individual Index : 72.566

Listed Shares : 1,348,780,500

Market Capitalization : 472,073,175,000

## COMPANY HISTORY

Established Date : 31-Oct-1975

Listing Date : 15-Nov-1989

Under Writer IPO :

PT Danareksa Sekuritas

PT Finconesia

PT Inter-Pacific Securities

PT Danareksa

PT Usaha Pembiayaan Pembangunan Indonesia

Securities Administration Bureau :

PT Blue Chip Mulia

Bina Mulia Building I, 4th Fl.

Jln. HR. Rasuna Said Kav. 10, Jakarta 12950

Phone : 520-1928, 1983, 1989

Fax : 520-1924

## BOARD OF COMMISSIONERS

1. Maruli Gultom
  2. Buyung Syamsudin \*)
  3. Gunawan Geniusahardja
- \*) *Independent Commissioners*

## BOARD OF DIRECTORS

1. Lukito Dewandaya
2. Diana Makmur
3. Hertanto Mangkusasono
4. Satyo Lumaksono Hadisaputro
5. Yusuf Darwin Salim

## AUDIT COMMITTEE

1. Setyo Adioetomo
2. Candelario Tambis
3. Roy Umboh

## CORPORATE SECRETARY

Susy Herlina Widjaja

## HEAD OFFICE:

Jln. Kramat Raya No. 43

Jakarta - 10450

Phone : (021) 390-9444, 230-2460

Fax : (021) 390-9388, 390-9181

Homepage : <http://www.astragraphia.co.id/>

Email : [info-corporate@astragraphia.co.id](mailto:info-corporate@astragraphia.co.id)

## SHAREHOLDERS (January 2010)

1. Astra International Tbk. 1,036,752,580 76.87%

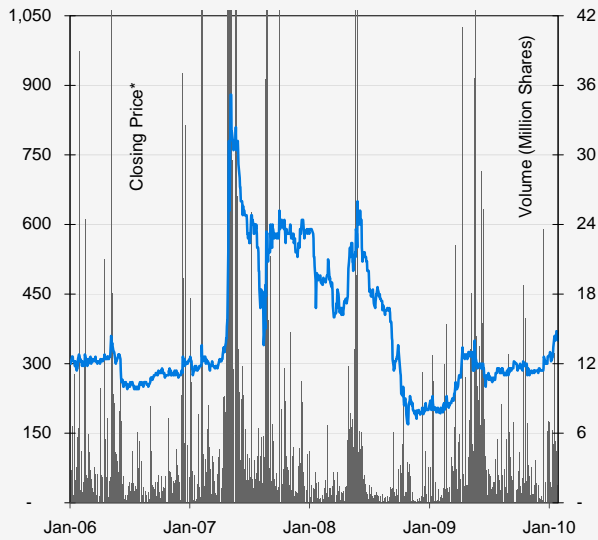
## DIVIDEND ANNOUNCEMENT

Year	Bonus Shares	Cash Deividend	Cum Date	Ex Date	Recording Date	Payment Date	F/I
1989		125.00	23-May-90	25-May-90	01-Jun-90	05-Jul-90	F
1990		200.00	22-Apr-91	23-Apr-91	30-Apr-91	24-May-91	F
1991		100.00	15-May-92	18-May-92	25-May-92	23-Jun-92	F
1992		50.00	17-May-93	18-May-93	26-May-93	05-Jun-93	F
1993		120.00	11-May-94	12-May-94	20-May-94	20-Jun-94	F
1995	2 : 3		02-Jan-95	03-Jan-95	10-Jan-95	10-Feb-95	
1994		25.00	22-May-95	23-May-95	01-Jun-95	30-Jun-95	F
1995		100.00	20-Jun-96	21-Jun-96	01-Jul-96	30-Jul-96	F
1996		75.00	23-Jul-97	24-Jul-97	01-Aug-97	29-Aug-97	F
1997	1 : 1		23-Oct-97	24-Oct-97	03-Nov-97	02-Dec-97	
1999		1.00	28-Jun-00	29-Jun-00	07-Jul-00	12-Jul-00	F
2002		11.00	26-Jun-03	27-Jun-03	01-Jul-03	15-Jul-03	F
2003		12.00	13-Jul-04	14-Jul-04	16-Jul-04	21-Jul-04	F
2004		17.00	01-Dec-04	02-Dec-04	06-Dec-04	20-Dec-04	I
2004		61.00	26-May-05	27-May-05	31-May-05	14-Jun-05	F
2005		25.00	05-Jun-06	06-Jun-06	08-Jun-06	22-Jun-06	F
2006		8.00	18-Oct-06	19-Oct-06	30-Oct-06	13-Nov-06	I
2006		40.00	30-May-07	31-May-07	05-Jun-07	19-Jun-07	F
2007		8.00	25-Oct-07	26-Oct-07	30-Oct-07	13-Nov-07	I
2007		32.00	10-Jun-08	11-Jun-08	13-Jun-08	27-Jun-08	F
2008		10.00	23-Oct-08	24-Oct-08	28-Oct-08	11-Nov-08	I
2008		8.00	09-Jun-09	10-Jun-09	12-Jun-09	26-Jun-09	F
2009		6.00	30-Oct-09	02-Nov-09	04-Nov-09	11-Nov-09	I

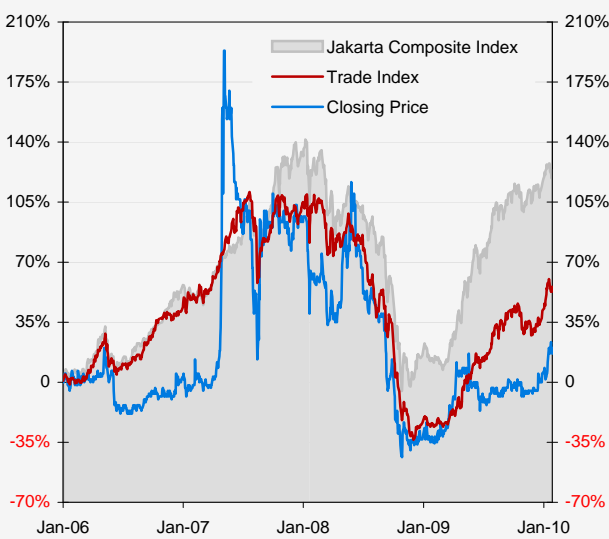
## ISSUED HISTORY

Type of Listing	Shares	Listing Date	Trading Date
1. First Issue	3,075,000	15-Nov-89	15-Nov-89
2. Partial Listing	3,075,000	10-Apr-91	24-Apr-91
3. Bonus Shares 1	9,225,000	13-Feb-95	13-Feb-95
4. Right Issue	26,906,250	30-Jul-96	30-Jul-96
5. Company Listing	23,062,500	07-Nov-97	07-Nov-97
6. Bonus Shares 2	65,343,750	03-Dec-97	03-Dec-97
7. Stock Split	1,176,187,500	07-Mar-00	07-Mar-00
8. Option Conversion	8,029,000	25-Apr-02	10-Jun-02
9. Option Conversion I	967,000	18-Jun-02	27-Jun-02
10. Option Conversion II	32,909,500	04-Apr-03	02-Sep-04

CLOSING PRICE\* AND TRADING VOLUME  
ASTRA GRAPHIA TBK.  
JANUARY 2006 - JANUARY 2010



CHANGE OF CLOSING PRICE,  
TRADE INDEX AND JAKARTA COMPOSITE INDEX  
JANUARY 2006 - JANUARY 2010



SHARES TRADED	2006	2007	2008	2009	Jan-10
Volume (Million Sh)	803	3,112	537	973	68
Value (Billion Rp)	246	2,082	272	285	23
Frequency (X)	18,183	64,457	22,032	42,759	2,032
Days	241	246	240	241	20
Price (Rupiah)					
High	365	1,030	670	355	375
Low	240	250	163	192	305
Close	305	590	200	315	350
Close *	305	590	200	315	350
PER (X)					
PER (X)	7.40	11.04	4.32	6.35	7.05
PER Industry (X)	18.25	12.81	8.30	17.58	17.02
PBV (X)	1.39	2.53	0.81	1.12	1.24

\*) Adjusted price after corporate action

## TRADING ACTIVITIES

Month	Closing Price			Freq. (X)	Volume (Thou. Sh)	Value (Million Rp)	Day
	High	Low	Close				
Jan-06	320	285	320	1,356	56,194	17,213	20
Feb-06	330	295	300	2,095	108,926	34,373	20
Mar-06	315	300	305	1,164	32,166	9,920	21
Apr-06	325	300	315	1,517	72,279	22,826	18
May-06	365	285	315	3,562	185,422	62,878	21
Jun-06	320	245	250	1,555	50,028	14,169	22
Jul-06	260	240	245	865	31,427	7,855	21
Aug-06	265	245	255	845	27,038	6,918	19
Sep-06	285	255	285	1,034	32,420	8,792	21
Oct-06	295	270	285	687	22,809	6,428	17
Nov-06	290	270	275	971	35,883	10,045	22
Dec-06	320	270	305	2,532	148,078	44,925	19
Jan-07	330	250	290	1,223	64,250	19,518	22
Feb-07	350	280	300	2,852	192,755	62,971	20
Mar-07	305	285	295	1,324	33,539	9,910	21
Apr-07	550	295	550	6,174	443,182	201,803	20
May-07	1,030	590	730	29,166	1,669,873	1,378,891	21
Jun-07	760	550	570	3,842	95,768	62,191	20
Jul-07	660	530	540	2,655	69,019	41,620	22
Aug-07	640	300	540	7,665	226,478	115,701	22
Sep-07	610	530	580	2,382	66,286	38,652	20
Oct-07	660	560	580	4,295	148,814	90,574	20
Nov-07	620	530	560	1,423	49,473	28,666	22
Dec-07	630	540	590	1,456	52,244	31,967	16
Jan-08	600	400	480	805	24,432	13,573	20
Feb-08	535	465	520	844	15,879	7,938	19
Mar-08	510	380	450	659	16,264	7,141	18
Apr-08	520	410	505	1,794	33,325	15,344	22
May-08	670	490	600	10,123	281,751	166,223	20
Jun-08	640	500	500	2,693	54,415	30,945	21
Jul-08	500	420	455	1,054	12,639	5,687	22
Aug-08	455	405	415	401	5,070	2,168	20
Sep-08	430	250	340	719	20,636	7,228	21
Oct-08	320	163	213	1,318	38,184	8,903	18
Nov-08	240	180	195	639	10,448	2,256	20
Dec-08	235	190	200	983	24,060	4,744	19
Jan-09	240	195	199	1,992	40,330	8,815	19
Feb-09	245	192	215	2,992	49,686	11,081	20
Mar-09	280	200	255	4,023	68,968	16,939	20
Apr-09	355	250	320	4,884	102,816	32,655	20
May-09	355	260	290	10,050	240,297	77,561	20
Jun-09	315	250	270	6,312	174,206	51,194	22
Jul-09	295	255	290	2,474	43,568	11,925	21
Aug-09	295	270	275	1,691	41,733	11,808	20
Sep-09	310	270	295	2,250	57,074	16,571	18
Oct-09	315	260	290	3,812	85,633	25,376	22
Nov-09	295	275	280	556	22,685	6,414	20
Dec-09	330	280	315	1,723	46,401	14,329	19
Jan-10	375	305	350	2,032	68,292	23,314	20

Financial Data and Ratios

Public Accountant : Haryanto Sahari & Rekan - PricewaterhouseCoopers

Book End : December

## BALANCE SHEET

(Million Rp except Par Value)

	Dec-2005	Dec-2006	Dec-2007	Dec-2008	Sep-2009
Cash & Cash Equivalents	127,061	151,615	151,020	132,737	139,373
Accounts Receivable	81,994	98,389	105,757	167,313	155,713
Inventories	81,615	95,401	123,453	185,165	155,961
Current Assets	309,829	370,126	399,385	535,733	520,277
Fixed Assets	140,887	137,308	141,513	199,054	153,038
Other Assets	19,797	23,676	24,294	28,215	32,635
Total Assets	518,804	584,839	624,557	841,054	800,377
Growth (%)		12.73%	6.79%	34.66%	-4.84%

Current Liabilities	93,033	152,613	298,995	471,362	394,899
Long Term Liabilities	140,895	136,272	11,486	36,817	36,256
Total Liabilities	233,928	288,885	310,481	508,178	431,155
Growth (%)		23.49%	7.48%	63.67%	-15.16%

Minority Interest	-	-	-	2	2
Authorized Capital	250,000	250,000	250,000	250,000	250,000
Paid up Capital	134,878	134,878	134,878	134,878	134,878
Paid up Capital (Shares)	1,349	1,349	1,349	1,349	1,349
Par Value	100	100	100	100	100
Retained Earnings	92,707	103,762	121,885	127,723	164,069
Total Equity	284,876	295,954	314,076	332,874	369,220
Growth (%)		3.89%	6.12%	5.99%	10.92%

## INCOME STATEMENTS (Million Rp)

Total Revenues	545,462	619,039	725,581	1,027,738	958,913
Growth (%)		13.49%	17.21%	41.64%	

Expenses	337,047	385,186	440,265	701,322	679,546
Gross Profit	208,415	233,853	285,316	326,416	279,367
Operating Expenses	152,095	157,122	190,266	220,501	195,238
Operating Profit	56,320	76,731	95,049	105,915	84,129
Growth (%)		36.24%	23.87%	11.43%	

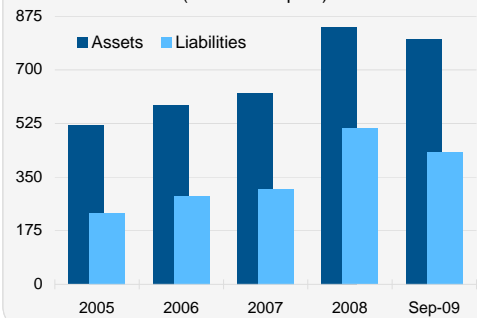
Other Income (Expenses)	-8,224	-799	-5,490	-23,939	-17,621
Income before Tax	54,707	81,600	95,279	83,915	66,508
Tax	18,640	26,035	23,205	21,428	19,372
Minority Interest	-	-	-	-0.01	-0.1
Net Income	36,067	55,565	72,074	62,487	47,136
Growth (%)		54.06%	29.71%	-13.30%	

## RATIOS

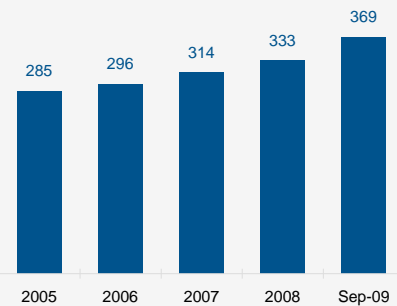
Current Ratio (%)	333.03	242.53	133.58	113.66	131.75
Dividend (Rp)	86.00	48.00	40.00	18.00	6.00
EPS (Rp)	26.74	41.20	53.44	46.33	34.95
BV (Rp)	211.21	219.42	232.86	246.80	273.74
DAR (X)	0.45	0.49	0.50	0.60	0.54
DER(X)	0.82	0.98	0.99	1.53	1.17
ROA (%)	10.54	13.95	15.26	9.98	8.31
ROE (%)	19.20	27.57	30.34	25.21	18.01
GPM (%)	38.21	37.78	39.32	31.76	29.13
OPM (%)	10.33	12.40	13.10	10.31	8.77
NPM (%)	6.61	8.98	9.93	6.08	4.92
Payout Ratio (%)	321.61	116.51	74.86	38.85	17.17
Yield (%)	29.15	15.74	6.78	9.00	1.90

## TOTAL ASSETS AND LIABILITIES

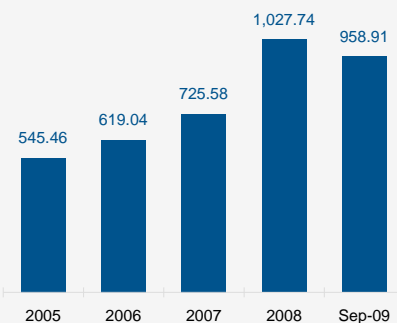
(in Billion Rupiah)



## TOTAL EQUITY (in Billion Rupiah)



## TOTAL REVENUES (in Billion Rupiah)



## TOTAL INCOME (in Billion Rupiah)

